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How to transfer military skills to the corporate world



(StatePoint) A military background brings with it an ability to collaborate, problem-solve and thrive under pressure, making veterans well-positioned to take on leadership roles in the corporate world.

Having worked in the banking industry for more than 25 years and in his 30th year with the U.S. Army, Jerry Quinn is an example of someone who has maximized his military leadership skills in the corporate world. As senior vice president, and head of Enterprise Military Talent External Recruiting at Wells Fargo, Quinn also serves as chairman of the Association of Military Banks of America.

To help make your transition from military service go smoothly, Quinn is offering the following tips and insights:

- **Know yourself:** "Knowing yourself is a key leadership principle," says Quinn. "By understanding what your values, capabilities, strengths and weaknesses are, you can step into a leadership role that will allow you and your team to thrive."

- **Know your organization:** Understand the ins and outs of the organization you work for or want to work for, including its vision, mission and objectives, as well as the company's current capabilities and potential for growth.

- **Set the example:** "Leaders set the example by which others follow, so be sure to treat your team and customers with respect and gratitude, and always lead from the front," says Quinn. "Being proud of what you do can be infectious."

- **Build a team committed to excellence:** Good leaders attract good talent and assist others in achieving their success. When benchmarks are met, give the team the credit -- you aren't a leader without them.

- **Make and work your plan:** When facing challenges, make it your business to pull your team through it. Stay disciplined. If you have a deadline or have made a promise, always deliver on it.

"Don't let your activity dictate your priorities; Your priorities need to dictate your activity," says Quinn.

- **Be valued:** Consider specifically seeking out positions with employers who value the leadership, discipline and service record of military veterans, veterans with disabilities, National Guard members, and Reservists, and then take advantage of any resources offered by the company. The existence of a military affairs program, such as the one established by Wells Fargo in 2012, is a good sign that a given employer is committed to hiring and retaining veteran team members. In the case of Wells Fargo, the company offers such resources as apprenticeships, internships, transition services and leadership training in an effort to help veterans translate existing skills to a new position and grow professionally. Wells Fargo also offers employee resource groups, financial education, military leave benefits and other programming designed to help veterans be successful.

More information about making the transition from the military to the corporate world is available at wellsfargojobs.com/military.

By honing in on the skills acquired during military service and seeking out tailored professional growth opportunities, those in the veteran community can maximize their leadership potential and thrive in the corporate world.



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Stylists

Iron Street Barber Shop is looking for professional locticians, estheticians, stylists, make-up artists, barbers, braiders and nail technicians for busy salon near downtown Detroit. Located minutes away from the River Walk and Belle Isle. Call (313)608-3000 for inquiries or email resume and portfolio to melt@att.net for an interview and mock style try out.

Census Takers - 9796623

In advance of the 2020 Census, the U.S. Census Bureau is recruiting thousands of people for temporary jobs across the country. These positions provide the perfect opportunity to earn some extra income while helping your community. The results of the 2020 Census will help determine each state's representation in Congress, as well as how certain funds are spent for schools, hospitals, roads, and more. This is your chance to play a part in history and help ensure that everyone in your community is counted! To be eligible for a 2020 Census job, you must: Be at least 18 years old. Have a valid Social Security number. Be a U.S. citizen. Have a valid email address. Complete an application and answer assessment questions. (Some assessment questions are available in Spanish. However, an English proficiency test may also be required.) Be registered with the Selective Service System or have a qualifying exemption, if you are a male born after Dec. 31, 1959. Pass a Census-performed criminal background check and a review of criminal records, including fingerprinting. Commit to completing training. Be available to work flexible hours, which can include days, evenings, and/or weekends. Most jobs require employees to: Have access to a vehicle and a valid driver's license, unless public transportation is readily available. Have access to a computer with internet and an email account (to complete training). If you are employed elsewhere, your current job must be compatible with Census Bureau employment and not create conflicts of interest. These will be reviewed on a case-by-case basis. Also, you must not engage in any partisan political activity while on duty.

The Census Bureau is an equal opportunity employer. For more information, visit <https://www.census.gov/about/census-careers/working/eo.html>

Participant Care Associate (Nurse Assistant) - 9916363

At PACE Southeast Michigan (Program of All Inclusive Care for the Elderly), we strive to be the most outstanding and innovative senior care service provider in Southeast Michigan. We are looking to expand to multiple sites within the next 5 years with a goal to service over 2600 eligible seniors. Our talented staff includes Primary Care Physicians, Registered Nurses, Physical Therapists, Life Enrichment Specialists, Social Workers and an ensemble of caring support staff members. PACE is a drug-free workplace. We are an equal-opportunity employer and promote diversity in the workplace. We offer competitive salaries and benefit packages. When you join PACE you make a difference in the lives of others. PACE employment is contingent upon successful completion of drug and background screenings. Under

the direction of the Center Manager and/or Team Lead/Home Care Coordinator the Participant Care Associate (PCA), provides supportive services to the participant; including but not limited to in the home or community setting, during transport and on appointments, or and in the day health center. The PCA's responsibilities for each participant are specified in the PCA/CNA Care Plan. The following statements are intended to describe the essential elements, functions, and requirements of the position. Full and Part-time opportunities available. Please visit and apply at: www.pacesemi.org Be sure to include a resume.

Director of Senior Adult Services - 9701933

JVS Human Services helps Metro Detroiters and their families maximize their potential by providing counseling training, and supportive services for people with disabilities, job seekers, seniors, and others in need. Our approach is rooted in Jewish values and the steadfast belief that the best way to help people is to make it possible for them to help themselves. The director will oversee and direct operations of the program. Plan and implement marketing strategies that build the Program's census and community support by: Developing and maintaining relationships in the aging network, including the Alzheimer's Association, Area Agency on Aging 1-B, MORC and the Michigan Adult Day Services Association, as well as the Jewish Federation of Metropolitan Detroit, the Jewish Community Center and Jewish Family Service. In coordination with other JSL and JVS staff, organizing and hosting exhibits at aging network and educational events and speaking at public forums. The pay is \$50,000 a year and includes a Competitive Benefit Package, 2 Weeks' Vacation and Up to 21 Holidays. Please apply at jvshumanservices.org/jobs

Assembly/Machine Operator in Belleville, MI - 9867593

Are you or someone you know looking for an entry level opportunity in automotive production? We have a great opportunity for you to learn and gain experience in the automotive industry! We also offer a unique work schedule that might be a perfect fit for your work-life balance! Duties include: Operate machines according to operating procedures. Ensure proper machine start up procedure is performed. Ensure proper machine shut down procedure is performed. Assemble parts according to quality standards. Perform visual inspections on all parts. A Shift: Monday- Thursday 4am-2pm B Shift: Wednesday-Saturday 4pm-2am C Shift (split shift): Friday - Saturday 4am-2pm & Monday - Tuesday 4pm-2am Pay: \$11/hr. for all shifts. Apply at Michigan Staffing - Livonia, MI 32744 Five Mile Rd Livonia, MI 48154 Nicole 734-522-0808 nicole@michiganstaffing.com

General Labor Steel - 9867712

Phoenix Industrial Services is hiring for a General Labor positions in the Belleville & Trenton, Michigan area. Our client is an environmentally friendly company who processes and recycles metals such as aluminum and steel. Apply today to learn more about this resourceful company! Full-time, temporary to potential permanent positions. \$12.00-\$12.50/hour depending on shift. Weekly paycheck. The General Labor position is a hands-on role, working mostly outside sorting through material. You will be inspecting the metal pieces as they run down the conveyor. Must be available to work any shift, 1st 7am-3pm, 2nd 3pm-11pm, and 11pm-7am. Visit us at www.phoenixsvs.com, email your resume to idietch@phoenixsvs.com or call office at 734-241-7760.